



Job Title: **Chief Commercial Officer**
Job ID: S717
Location: Amsterdam or London
Industry: ICT
Job Type: Full-time

Job description:

CCO at Robin Radar Systems. A truly great company that is speeding up. So only the best of the best c-level professionals should apply. As a management team member your key responsibilities are growth, obviously responsible for the full commercial side of the company, and strategy. Important themes are customer focus, further professionalization (moving along further up the path from start-up to scale-up), building pragmatic plans from distinctive (data driven) vision and execute those plans with resolute dedication. **What are we looking for in an great fit and excellent candidate:** growth mindset, curious and open, using data, facts and experience to make decisions, a seasoned visionary and realistic CCO that inspires and build on mutual respect, facilitating leadership, having experience with relevant market segments and understanding the different eco systems, entrepreneurial mind, 24/7 on, making opportunities out of problems, non-political, non-ego and good in confrontations. The company, the people, the potential and possibilities are one of a kind. And that's why we're looking for you: the best of the best.

Client:

Robin Radar is the technology leader in radar tracking and classification of small objects. The company is listed in the top three most innovative Dutch companies. The mission is to provide actionable information that increases safety and security for both humans and birds. Robin Radar is doing that by combining purpose-built radars with unique software algorithms. In 2010 high-tech entrepreneur Siete Hamminga spun out the technology from TNO to make it commercially available. The company is active within civil & military aviation, wind farms and drone detection. The technology & innovation, the market position, financial state, the impressive customer base, the top tier partners and really immense international growth opportunities make up for a lifetime opportunity for the best CCO currently in the market. But even topping those very compelling arguments are the people and culture within the company. Robin Rader is a great place to work!

Job requirements:

C-level

Execution power, hungry, result driven, eager to build and go out there

Been the person that scales the company

Strong personality who facilitates, inspires and coaches the seasoned sales & marketing team

Proven international orientation (world citizen), cultural sensitive

M&A experience is a plus

Tech(nical) affinity

Good knowledge of modern marketing

Great understanding of business English, speaking & writing and reading (legal) documents

Consultant:

Stefan van der Valk

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